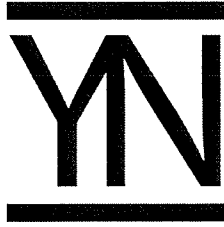


**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
FINANCIAL STATEMENTS  
FOR THE YEARS ENDED  
JUNE 30, 2016 AND 2015**

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY**

**TABLE OF CONTENTS**

Independent Auditors' Report	1
Management's Discussion and Analysis	4
Financial Statements -	
Statements of Net Position	15
Statements of Revenues, Expenses and Changes in Net Position	17
Statements of Cash Flows	18
Notes to Financial Statements	20
Required Supplementary Information	
Schedule of Proportionate Share of Net Pension Liability	45
Schedule of Employer Contributions to Pension Plan	46
Notes to Required Supplementary Information – Pension Plan	47
Additional Information	
Combined Schedule of Revenues, Expenses and Changes in Net Position	48
Comparative Schedule of Revenues and Expenses – Electric	49
Comparative Schedule of Revenues and Expenses – Telecommunications	50
Comparative Analysis of Operating Expenses – Electric	51
Comparative Analysis of Operating Expenses – Telecommunications	53
Internal Control and Compliance	
Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed In Accordance with <i>Government Auditing Standards</i>	55
Schedule of Findings and Responses	57



YORK, NEEL & ASSOCIATES, LLP  
CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

The Board of the  
Hopkinsville Electric System of the  
City of Hopkinsville, Kentucky  
Hopkinsville, Kentucky

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Hopkinsville Electric System of the City of Hopkinsville, Kentucky as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the System's basic financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Hopkinsville Electric System of the City of Hopkinsville, Kentucky as of June 30, 2016 and 2015, and the respective changes in financial position, and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Change in Accounting Principle**

For the year ended June 30, 2015, as disclosed in Note 18 to the financial statements, the Hopkinsville Electric System of the City of Hopkinsville, Kentucky adopted GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an Amendment of GASB Statement No. 27*. Our opinion is not modified with respect to this matter.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplemental information on pages 4-14 and 45-47 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Other Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's basic financial statements. The accompanying additional information on pages 48-54 is presented for the purpose of additional analysis and is not a required part of the basic financial statements.

The additional information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the additional information, as identified in the table of contents, is fairly stated in all material respects in relation to the basic financial statements as a whole.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated October 20, 2016, on our consideration of the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's internal control over financial reporting and compliance.

York, Neel & Associates, LLP

A handwritten signature in black ink that reads "York, Neel & Associates LLP". The signature is written in a cursive, flowing style.

Certified Public Accountants  
Hopkinsville, Kentucky

October 20, 2016

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

The management of Hopkinsville Electric System of the City of Hopkinsville (HES, the "System") offers Management's Discussion and Analysis to provide an overview and analysis of the System's financial activities for the year ended June 30, 2016. To fully understand the entire scope of the System's financial activities, this information should be read in conjunction with the financial statements provided in this document.

**FINANCIAL HIGHLIGHTS**

- The assets of HES exceeded its liabilities at the close of the 2016 fiscal year by \$19,893,573 (*net position*).
- The System's total net position increased by \$239,286 during the period. The components of this increase were a decrease in net position of electric operations of \$34,397 and an increase in net position of telecom operations of \$273,683.
- Total operating revenues for the 2016 fiscal year decreased by \$2,040,424 or about 5.14% compared to the previous period.
- FY 2016 operating expenses totaled \$37,006,798 which was \$667,611 or about 1.77% less than the previous year's amount.

**OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to the Electric System's basic financial statements. The System's basic financial statements are comprised of two components: (1) basic financial statements and (2) notes to basic financial statements. The basic financial statements and notes to these statements reflect the combined accounts and activities of both the electric and broadband divisions. The report also contains other supplementary information in addition to the basic financial statements. The supplementary information section contains statements that show the results of operations for the separate divisions.

The basic financial statements provide information about the System's business-type activities. The financial statements are prepared in accordance with U.S. generally accepted accounting principles as promulgated by the Governmental Accounting Standards Board (GASB).

**REQUIRED FINANCIAL STATEMENTS**

The financial statements of the System report information utilizing the full accrual basis of accounting. This method of accounting recognizes revenues when earned instead of when received and recognizes expenses when incurred rather than when paid. The financial statements conform to accounting principles which are generally accepted in the United States of America.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

**Statement of Net Position**

The Statement of Net Position presents information on the System's assets and deferred outflows of resources and liabilities and deferred inflows of resources with the difference between them reported as net position. Over time, increases and decreases in net position may serve as a useful indicator of whether the financial position of the System is improving or deteriorating.

**Statement of Revenues, Expenses and Changes in Net Position**

While the Statement of Net Position provides information about the nature and amount of resources and obligations at year-end, the Statement of Revenues, Expenses and Changes in Net Position presents the results of the System's operations over the course of the operating cycle. This statement can be used to determine whether the System has successfully recovered all of its actual costs including depreciation through user fees and other charges. All changes in net position are reported during the period in which the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods, such as delayed collection of operating revenues and delayed payment of current year expenses.

**Statement of Cash Flows**

The Statement of Cash Flows provides information on the System's cash receipts, cash payments, and net changes in cash resulting from operations, investing, and financing activities. From the Statement of Cash Flows, the reader can obtain information on the source and use of cash and the change in the cash balance for the operating cycle.

Financial Analysis of the Fiscal Year Ended June 30, 2016

Over the past year, total assets of the System decreased by \$273,899 while total liabilities increased by \$167,524. Also, deferred outflows of resources increased by \$588,509 while deferred inflows of resources decreased by \$92,200. And for the current period, the net operating income of the System totaled \$624,350. Net operating income included \$241,959 from Electric and \$382,391 from Telecommunications.

**Condensed Statements of Net Position**

The Statement of Net Position, shown in tabular format below, represents information on all of the System's assets and deferred outflows of resources and liabilities and deferred inflows of resources with the difference between them reported as net position. The System's total net position increased from the prior year by \$239,286 or about 1.22% for the period.



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

Our analysis that follows focuses on the System's net position (shown in Table 1) and the changes in net position (shown in Table 2) during the year.

**TABLE 1  
Condensed Statements of Net Position**

	Fiscal Year		Change in FY 2015 to FY 2016	
	2016	2015	Amount	Percent
Current and other assets	\$ 10,438,229	\$ 10,981,042	\$ (542,813)	-4.94%
Capital assets	32,348,626	32,079,712	268,914	0.84%
<b>TOTAL ASSETS</b>	<b>42,786,855</b>	<b>43,060,754</b>	<b>(273,899)</b>	<b>-0.64%</b>
Deferred outflows	1,116,758	528,249	588,509	111.41%
Current liabilities	9,280,572	9,061,754	218,818	2.41%
Long-term liabilities	14,452,868	14,504,162	(51,294)	-0.35%
<b>TOTAL LIABILITIES</b>	<b>23,733,440</b>	<b>23,565,916</b>	<b>167,524</b>	<b>0.71%</b>
Deferred inflows	276,600	368,800	(92,200)	-25.00%
Invested in utility plant, net of related debt	22,994,967	21,402,803	1,592,164	7.44%
Restricted for capital projects	270,803	822,267	(551,464)	-67.07%
Unrestricted	(3,372,197)	(2,570,783)	(801,414)	-31.17%
<b>TOTAL NET POSITION</b>	<b>\$ 19,893,573</b>	<b>\$ 19,654,287</b>	<b>\$ 239,286</b>	<b>1.22%</b>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

Analysis of Net Position

To better understand the System's actual financial positions and its ability to deliver services in future periods, the reader will need to review the various components of the net position category and obtain an understanding of how each relate specifically to the business activities that we perform. For example, the vast majority of net position (\$22,994,967 or 115.59% of total net position) represents investment in plant assets, which is the lifeblood to the provision of electric and telecommunication services.

**TABLE 2  
Components of Net Position**

	Fiscal Year		Change FY 2015 to FY 2016	
	2016	2015	Amount	Percent
Invested in capital assets, net of related debt	\$ 22,994,967	\$ 21,402,803	\$ 1,592,164	7.44%
Restricted for capital projects	270,803	822,267	(551,464)	-67.07%
Unrestricted	(3,372,197)	(2,570,783)	(801,414)	-31.17%
	<u>\$ 19,893,573</u>	<u>\$ 19,654,287</u>	<u>\$ 239,286</u>	1.22%

For the 2016 fiscal year, *Net Position Invested in Capital Assets, Net of Related Debt* increased by \$1,592,164 or 7.44% compared to the previous year. The amount shown in this category is calculated by taking the depreciated value of our capital assets and subtracting the associated bond debt. The significance of this increase on future operations is that it represents additional equity that the System has accumulated in its plant, equipment and infrastructure.

Compared to the prior year's balance, there was a decrease in the *Unrestricted Net Position* category of \$801,414 or 31.17%.

Unrestricted net position consists of net position that does not meet the definition of "restricted" or "invested in capital assets, net of related debt".

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

Analysis of Current Assets

The textbook definition of "current assets" is balance sheet items which equal the sum of cash and cash equivalents, accounts receivable, inventory, marketable securities, prepaid expenses, and other assets that could be converted to cash in less than one year. Current assets are important in any financial analysis because it is from current assets that a business funds its ongoing, day-to-day operations. A comparison of the June 30, 2016 and 2015 balances by asset classification are shown in the table below.

**TABLE 3  
Comparison of Current Assets**

	Fiscal Year		Change from FY 2015 to FY 2016	
	2016	2015	Amount	Percent
Cash and cash equivalents	\$ 3,761,016	\$ 3,838,396	\$ (77,380)	-2.02%
Accounts receivable (net)	2,938,520	2,884,190	54,330	1.88%
Unbilled revenue	1,120,444	1,173,945	(53,501)	-4.56%
Inventories	1,017,224	896,958	120,266	13.41%
Prepaid expenses	84,952	112,374	(27,422)	-24.40%
Other	60,105	60,105	-	0.00%
	<u>\$ 8,982,261</u>	<u>\$ 8,965,968</u>	<u>\$ 16,293</u>	0.18%

Analysis of Noncurrent Assets

Noncurrent assets represent assets that are not reasonably expected to be realized in cash or sold or consumed during the next fiscal year. When making the distinction between whether an asset should be considered current or noncurrent, liquidity or nearness to cash is not the proper basis for determining the classification. In making this determination, any encumbrances on the use of the asset must be considered. Thus, cash investments intended for liquidation or liabilities due beyond the one-year period are noncurrent assets, as would assets segregated or restricted for the liquidation of long-term debts (including amounts due within the next operating cycle). Assets designated to be used to acquire, construct, or improve capital assets would also be noncurrent.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

**TABLE 4  
Comparison of Noncurrent Assets**

	Fiscal Year		Change from FY 2015 to FY 2016	
	2016	2015	Amount	Percent
Restricted:				
Investments - special funds	\$ 270,803	\$ 822,267	\$ (551,464)	-67.07%
Investment in affiliated organization	191,063	147,408	43,655	29.62%
Nonutility property	33,958	33,958	-	0.00%
Deferred charges	109,570	124,844	(15,274)	-12.23%
Heat pump loans	850,574	886,597	(36,023)	-4.06%
Capital assets (net)	<u>32,348,626</u>	<u>32,079,712</u>	<u>268,914</u>	0.84%
	<u>\$ 33,804,594</u>	<u>\$ 34,094,786</u>	<u>\$ (290,192)</u>	-0.85%

The table above demonstrates the relatively large investment that the System has made in capital assets. At the end of the 2016 fiscal year, capital assets represented about 95.69% of the noncurrent assets.

In examining the balance for the Restricted Noncurrent Assets category at June 30, 2016, it shows a decrease of \$290,192 or 0.85% compared to the previous fiscal year.

Analysis of Liabilities

In financial accounting, the term "liability" is defined as an obligation of an entity arising from past transactions or events, the settlement of which may result in the transfer or use of assets, provision of services or other yielding of economic benefits in the future. To put it in more simplistic terms, this section analyzes the various claims that creditors have against the System's assets.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

**TABLE 5  
Comparison of Current Liabilities from Unrestricted Net Position**

	Fiscal Year		Change From FY 2015 to FY 2016	
	2016	2015	Amount	Percent
Accounts payable - purchased power	\$ 4,515,704	\$ 4,562,699	\$ (46,995)	-1.03%
Accounts payable - other	393,258	269,401	123,857	45.97%
Customer deposits	1,764,043	1,787,691	(23,648)	-1.32%
Accrued taxes	262,701	268,892	(6,191)	-2.30%
Accrued interest	1,812	1,812	-	0.00%
Deferred revenue - MuniNet	115,094	121,864	(6,770)	-5.56%
Other current and accrued liabilities	852,107	743,960	108,147	14.54%
	<u>\$ 7,904,719</u>	<u>\$ 7,756,319</u>	<u>\$ 148,400</u>	1.91%

*Current Liabilities Payable from Unrestricted Assets* had a net increase in its various components of \$148,400 or about 1.91% compared to the previous fiscal year's balance.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

As indicated in Table 6, the change in net position for the fiscal year ended June 30, 2016 was \$239,286.

**TABLE 6  
Condensed Statements of Revenues, Expenses and Changes in Net Position**

	Fiscal Year		Change From FYE 2015 To FYE 2016	
	2016	2015	Amount	Percent
Operating revenues:				
Electric revenues	\$ 34,100,550	\$ 36,368,335	\$ (2,267,785)	-6.24%
Telecom revenues	3,530,598	3,303,237	227,361	6.88%
Total operating revenues	<u>37,631,148</u>	<u>39,671,572</u>	<u>(2,040,424)</u>	-5.14%
Operating expenses:				
Purchased power	26,046,019	27,757,025	(1,711,006)	-6.16%
Other expenses	10,960,779	9,917,384	1,043,395	10.52%
Total operating expenses	<u>37,006,798</u>	<u>37,674,409</u>	<u>(667,611)</u>	-1.77%
Net operating income	624,350	1,997,163	(1,372,813)	-68.74%
Non-operating income, net	<u>(385,064)</u>	<u>(442,495)</u>	<u>57,431</u>	-12.98%
Change in net position	<u>239,286</u>	<u>1,554,668</u>	<u>(1,315,382)</u>	-84.61%
Net position, beginning of year	19,654,287	22,362,619	(2,708,332)	-12.11%
Implementation of GASB 68	<u>-</u>	<u>(4,263,000)</u>	<u>(4,263,000)</u>	-100.00%
Net position, beginning of year restated	<u>19,654,287</u>	<u>18,099,619</u>	<u>1,554,668</u>	8.59%
Net position, end of year	<u>\$ 19,893,573</u>	<u>\$ 19,654,287</u>	<u>\$ 239,286</u>	1.22%

Analysis of Revenue

For the 2016 fiscal year, The *Operating Revenues* of the System totaled \$37,631,148. This amount represented a decrease of 5.14% when compared to the previous year's total of \$39,671,572.

Included in the *Non-Operating Revenues (Expenses)* of (\$385,064) is interest income of \$3,530, interest expense of \$373,325, amortization expense of \$15,274 and other income of \$5.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

Analysis of Expenses

The *Total Operating Expenses* for FY 2016 were \$37,006,798. That amount represents a decrease of \$667,611 or about 1.77% less than the prior fiscal year total of \$37,674,409. The eight major categories of Operating Expenses are shown in the chart below.

**TABLE 7  
Comparison of Operating Expenses**

	Fiscal Year		Change from FY 2015 to FY 2016	
	2016	2015	Amount	Percent
Cost of power	\$ 26,046,019	\$ 27,757,025	\$ (1,711,006)	-6.16%
Cost of sales - telecom	245,131	193,675	51,456	26.57%
Distribution:				
operation	2,337,556	2,211,155	126,401	5.72%
maintenance	985,135	1,132,462	(147,327)	-13.01%
Transmission - maintenance	239	5,555	(5,316)	-95.70%
Customer accounts	807,214	772,819	34,395	4.45%
Sales	155,865	142,008	13,857	9.76%
Administrative and general	3,002,223	2,003,111	999,112	49.88%
Depreciation	2,133,572	2,115,539	18,033	0.85%
Taxes	1,293,844	1,341,060	(47,216)	-3.52%
	<u>\$ 37,006,798</u>	<u>\$ 37,674,409</u>	<u>\$ (667,611)</u>	-1.77%

As indicated by the comparative information presented above, *Cost of Power* decreased by \$1,711,006 or 6.16% compared to the prior year. This decrease is primarily due to lower sales of power (reduction of 22,165,884 kWh) which was attributable to fairly mild weather during the year.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

**CAPITAL ASSETS AND DEBT ADMINISTRATION**

Capital Assets

Hopkinsville Electric System's investment in capital assets as of June 30, 2016 was \$32,348,626 (net of accumulated depreciation), as shown in the following table.

**TABLE 8  
Schedule of Capital Assets (Net of Depreciation)**

	Fiscal Year		Increase (Decrease)
	2016	2015	
Land	\$ 283,389	\$ 431,057	\$ (147,668)
Construction in progress-			
Electric	1,785,613	1,189,546	596,067
Telecommunications	216,005	243,671	(27,666)
Transmission plant	447,344	444,650	2,694
Distribution plant	17,242,959	17,106,357	136,602
General plant	1,464,519	1,450,475	14,044
Telecommunications plant	10,908,797	11,213,956	(305,159)
<b>Total capital assets</b>	<b>\$ 32,348,626</b>	<b>\$ 32,079,712</b>	<b>\$ 268,914</b>

Additional detailed information concerning the System's capital assets can be found in Note 2 in the notes to the financial statements.

Long-term Debt

At June 30, 2016, the System had \$9,380,750 debt outstanding, a decrease of \$1,329,035 or approximately 12.41% less than the previous fiscal year. The System's debt is comprised of various bonds and notes. A comparative schedule at June 30, 2016 and 2015 is shown in the tabular information provided below.



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
JUNE 30, 2016**

**TABLE 9  
Schedule of Long Term Debt**

	Fiscal Year		Increase (Decrease)
	2016	2015	
Revenue bond	\$ 733,333	\$ 830,417	\$ (97,084)
KY League of Cities leases	6,525,510	7,462,716	(937,206)
KIA loan	2,121,907	2,416,652	(294,745)
	<u>\$ 9,380,750</u>	<u>\$ 10,709,785</u>	<u>\$ (1,329,035)</u>

Additional detailed information concerning the System's liabilities can be found in the notes to the financial statements, Note 8.

**Economic Factors**

Although the System had a healthy income margin this year, the future financial condition of the System will be affected by three factors in the future: weather conditions, the current recession, and consumer user patterns. Weather is a tremendous driver in kWh sales – extreme hot conditions and extreme cold conditions will drive up kWh sales and mild temperatures drive down usage. Sales this year were down 22,165,884 kWh due to mild weather.

HES electric sales continue to trend down by a small percentage like other electric utilities nationwide, due to house construction and appliance efficiencies.

Also affecting the System's financial condition is the recent change to Seasonal Demand and Energy rates put in place by TVA. These rates were implemented April 1, 2011. TVA is trending toward all utilities being billed under Time-of-Use (TOU) rates. When this will be mandatory is still a huge question.

HES EnergyNet continues to gain high speed broadband customers. Annual net income was \$273,683 for the current year compared to net income the prior year of \$427,049. The lower net income figure was due to an adjustment required by the General Accounting Standards Board (GASB). The adjustment caused employee pension expense to increase significantly.

As we demonstrate financial responsibility, we continue to strive to deliver the highest quality of services to our community at the lowest feasible cost.

**REQUESTS FOR INFORMATION**

This financial report is designed to provide a general overview of the Hopkinsville Electric System's finances for all those with an interest in the System's finances. Questions or requests for additional information may be addressed to Austin Carroll, Manager, Hopkinsville Electric System, 1820 East Ninth Street, Hopkinsville, KY 42240.

## **FINANCIAL STATEMENTS**

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
STATEMENTS OF NET POSITION  
JUNE 30, 2016 AND 2015**

**ASSETS**

	<b>2016</b>	<b>2015</b>
Utility plant	\$ 52,827,580	\$ 51,811,427
Less accumulated depreciation	20,478,954	19,731,715
Net utility plant	32,348,626	32,079,712
Restricted assets		
Investments	270,803	822,267
Other assets		
Investment in affiliated organizations	191,063	147,408
Nonutility property	33,958	33,958
Heat pump loans	850,574	886,597
	1,075,595	1,067,963
Current assets		
Cash - general funds	3,761,016	3,838,396
Accounts receivable (less accumulated provision for uncollectible accounts of \$22,860 in 2016 and \$27,622 in 2015)	2,938,520	2,884,190
Unbilled revenue	1,120,444	1,173,945
Inventories (at weighted-average cost)	1,017,224	896,958
Prepaid expenses	84,952	112,374
Other current assets	60,105	60,105
Total current assets	8,982,261	8,965,968
Deferred charges	109,570	124,844
Total assets	42,786,855	43,060,754
<b>DEFERRED OUTFLOWS OF RESOURCES</b>		
Deferred pension amounts	1,116,758	528,249

See accompanying notes to financial statements

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
STATEMENTS OF NET POSITION, continued  
JUNE 30, 2016 AND 2015**

**LIABILITIES**

	<u>2016</u>	<u>2015</u>
Current liabilities		
Current maturities of long-term debt	1,375,853	1,305,435
Accounts payable - purchased power	4,515,704	4,562,699
Accounts payable - other	393,258	269,401
Customer deposits	1,764,043	1,787,691
Accrued taxes	262,701	268,892
Accrued interest	1,812	1,812
Unearned revenue - MuniNet	115,094	121,864
Other current & accrued liabilities	<u>852,107</u>	<u>743,960</u>
Total current liabilities	<u>9,280,572</u>	<u>9,061,754</u>
Noncurrent liabilities		
Long-term debt	7,977,806	9,371,474
Net pension liability	5,603,152	4,225,200
Advances from others:		
Conservation advances - TVA	<u>871,910</u>	<u>907,488</u>
Total noncurrent liabilities	<u>14,452,868</u>	<u>14,504,162</u>
Total liabilities	<u>23,733,440</u>	<u>23,565,916</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>		
Deferred pension amounts	<u>276,600</u>	<u>368,800</u>
<b>NET POSITION</b>		
Invested in capital assets, net of related debt	22,994,967	21,402,803
Restricted	270,803	822,267
Unrestricted	<u>(3,372,197)</u>	<u>(2,570,783)</u>
Total net position	<u>\$ 19,893,573</u>	<u>\$ 19,654,287</u>

See accompanying notes to financial statements

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015**

	<u>2016</u>	<u>2015</u>
<b>OPERATING REVENUES</b>	<u>\$ 37,631,148</u>	<u>\$ 39,671,572</u>
<b>OPERATING EXPENSES</b>		
Cost of power	26,046,019	27,757,025
Cost of sales - telecommunications	245,131	193,675
Distribution - operation	2,337,556	2,211,155
- maintenance	985,135	1,132,462
Transmission - maintenance	239	5,555
Customer accounts	807,214	772,819
Sales	155,865	142,008
Administrative and general	3,002,223	2,003,111
Depreciation	2,133,572	2,115,539
Taxes	1,293,844	1,341,060
	<u>37,006,798</u>	<u>37,674,409</u>
Total operating expenses		
	<u>624,350</u>	<u>1,997,163</u>
Net operating revenues		
<b>NONOPERATING REVENUES (EXPENSES)</b>		
Interest on long-term debt	(368,936)	(414,330)
Other interest	(4,389)	(17,347)
Amortization of debt expense	(15,274)	(15,274)
Interest income	3,530	3,152
Other revenue (expenses)	5	1,304
	<u>(385,064)</u>	<u>(442,495)</u>
Net nonoperating revenues (expenses)		
<b>CHANGE IN NET POSITION</b>	<u>239,286</u>	<u>1,554,668</u>
<b>NET POSITION, BEGINNING OF YEAR</b>	19,654,287	22,362,619
Implementation of GASB 68 (Note 18)	<u>-</u>	<u>(4,263,000)</u>
<b>NET POSITION, BEGINNING OF YEAR, restated</b>	<u>19,654,287</u>	<u>18,099,619</u>
<b>NET POSITION, END OF YEAR</b>	<u><u>\$ 19,893,573</u></u>	<u><u>\$ 19,654,287</u></u>

See accompanying notes to financial statements

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015**

	<u>2016</u>	<u>2015</u>
<b>Cash flows from operating activities</b>		
Receipts from customers and users	\$ 37,630,319	\$ 39,983,357
Payments to suppliers	(30,211,375)	(31,756,820)
Payments to employees	(2,574,357)	(2,924,650)
Payments of taxes	<u>(1,300,035)</u>	<u>(1,362,906)</u>
Net cash provided (used) by operating activities	<u>3,544,552</u>	<u>3,938,981</u>
<b>Cash flows from capital financing activities</b>		
Expenditures for utility plant	(2,315,845)	(2,287,101)
Net cost of retiring plant	(121,302)	(98,107)
Principal payments on long-term debt	(1,329,035)	(1,286,099)
Conservation advances from TVA	(35,578)	(142,914)
Interest paid	<u>(367,539)</u>	<u>(426,110)</u>
Net cash provided (used ) by capital financing activities	<u>(4,169,299)</u>	<u>(4,240,331)</u>
<b>Cash flows from investing activities</b>		
Conservation loan receivable	36,023	146,625
Investment in affiliated companies	(43,655)	(37,014)
Purchases/maturities of investments	551,464	90,846
Interest and other revenues	<u>3,535</u>	<u>4,456</u>
Net cash provided (used) by investing activities	<u>547,367</u>	<u>204,913</u>
Net increase (decrease) in cash	(77,380)	(96,437)
<b>Cash, beginning of year</b>	<u>3,838,396</u>	<u>3,934,833</u>
<b>Cash, end of year</b>	<u><u>\$ 3,761,016</u></u>	<u><u>\$ 3,838,396</u></u>

See accompanying notes to financial statements

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
STATEMENTS OF CASH FLOWS, continued  
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015**

	<u>2016</u>	<u>2015</u>
Reconciliation of operating income to net cash provided by operating activities:		
Net operating revenues	\$ 624,350	\$ 1,997,163
Adjustments to reconcile net operating revenues to net cash provided by operating activities:		
Depreciation	2,168,232	2,332,144
Changes in assets and liabilities:		
Receivables	(54,330)	410,903
Unbilled revenues	53,501	(99,058)
Materials and supplies	(120,266)	(68,263)
Prepaid expenses and other current assets	27,422	(26,351)
Accounts payable	76,862	(659,641)
Deferred pension amounts	697,243	(197,249)
Accrued taxes	(6,191)	(21,846)
Other current and accrued liabilities	108,147	127,464
Customer deposits	(23,648)	150,485
Unearned revenue - MuniNet	(6,770)	(6,770)
Total adjustments	<u>2,920,202</u>	<u>1,941,818</u>
	<u>\$ 3,544,552</u>	<u>\$ 3,938,981</u>

See accompanying notes to financial statements

**NOTES TO FINANCIAL STATEMENTS**



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Financial Reporting Entity

The Electric Plant Board of the City of Hopkinsville (d.b.a. Hopkinsville Electric System) was created by Ordinance No. 382, passed June 2, 1942, pursuant to authority conferred upon the City by Chapter 119 of the General Assembly of Kentucky, 1932, amended.

The Board was established for the purpose of owning and operating all properties, real, personal, and mixed tangible or intangible, acquired or used or held for use, in connection with the electric plant acquired by purchase from Kentucky – Tennessee Light and Power Company.

The Board consists of four appointed members, the term of one expiring each year, and a fifth member from the City's governing body, presently represented by Thomas Grant, a member of the Common Council. The Hopkinsville Electric System elects its own officers and management.

Basis of Presentation and Accounting

The records of the Board are maintained in accordance with provisions of the power contract with the Tennessee Valley Authority, and are consistent with requirements of the Federal Energy Regulatory Commission's system of accounts. Revenues and expenses are recognized on the accrual basis.

Proprietary Fund Type

The Board is intended to be self-supporting through user charges. All of its revenues, expenses, assets, and liabilities, including fixed assets and long-term debt associated with the specific activity, are accounted for within its financial statements.

Proprietary funds are used to account for activities similar to those found in the private sector, where the determination of net income is necessary or useful to sound financial administration.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued**

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the System considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Investments

Investment purchases and sales are recorded as of the trade date. Dividend income is recognized on the ex-dividend date. Other investment income is recognized when earned.

Investments are reported at fair value. Fair value is the amount reasonably expected to be received for an investment in a current sale between a willing buyer and a willing seller. Fixed income securities, real estate investment trusts (REITs), derivatives, and common and preferred stocks are valued based on published market prices and quotations from national security exchanges and securities pricing services. International stocks are then adjusted to reflect the current exchange rate of the underlying currency. Investments, for which no national exchanges or pricing services exist, such as private equity assets, are valued at fair value by the investment partnership based on the valuation methodology outlined in the partnership agreement. Real estate may be valued by the manager or independent appraisers. Commingled assets that are not traded on a national exchange are valued by the commingled manager. The System performs due diligence reviews of the investment pricing, process, and infrastructure of private equity, commingled, and real estate investments to assure that the asset values provided by the managers are available.

Net appreciation (depreciation) is determined by calculating the change in the fair value of investments between the beginning of the year and the end of the year, less purchases of investments at cost, plus sales of investments at fair value. Investment expenses consist of external expenses directly related to the System's investment operations, as well as the internal administrative expenses associated with the System's investment program.

Material and Supplies Inventory

Material and supplies inventory (which consists of wire, poles, and other supplies) is valued at cost determined by the weighted-average method.

Utility Plant

Utility plant is stated at original cost, which includes payroll related costs such as taxes, fringe benefits, and administrative and general costs. Interest expense incurred during a construction period is capitalized. Construction work in progress has been included in the rate base for determining retail customer rates. The System has not recorded any significant allowance for funds used during construction.

When property subject to depreciation is retired or otherwise disposed of in the normal course of business, its original cost, together with its cost of removal less salvage, is charged to the accumulated provision for depreciation. The System charges maintenance and repairs, including the cost of renewals of minor items of property, to maintenance expense accounts or applicable clearing accounts. Placements of property (exclusive of minor items of property) are capitalized to utility plant accounts.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued**

Depreciation

Property and equipment in plant accounts are recorded at cost with depreciation being computed at rates recommended by the Tennessee Valley Authority. The rates used throughout the current year were consistent with those in use in the prior year.

Compensated Absences

Full-time employees are allowed to carryover a maximum of forty (40) hours accumulated annual leave. Upon retirement from Hopkinsville Electric System, the employee is entitled to payment for unused accumulated annual leave time. Accrued vacation leave was \$686,312 and \$606,134 for the years ended June 30, 2016 and 2015, respectively.

Impairment of Capital Assets

In accordance with GASB Statement No. 42, *Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries*, management evaluates prominent events or changes in circumstances affecting capital assets to determine whether impairment of a capital asset has occurred. A capital asset is generally considered impaired if both (a) the decline in service utility of the capital asset is large in magnitude, and (b) the event or change in circumstance is outside the normal life cycle of the capital asset. No impairment losses were recognized in the years ended June 30, 2016 and 2015.

Pensions

For purposes of measuring the net pension liability, deferred inflows of resources and deferred outflows of resources related to pensions, pension expense, information about the fiduciary net position of the County Employees Retirement System (“CERS”), and additions to/deductions from fiduciary net position have been determined on the same basis as they are reported by the pensions. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Utility has one item that qualifies for reporting in this category. The deferred outflows or resources relates to the net pension liability described in Note 10.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. The Utility has one item that qualifies for reporting in this category. The deferred inflows of resources relates to the net pension liability as described in Note 10.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued**

Revenues and Expenses

Proprietary funds distinguish between operating and non-operating items. Operating revenues generally result from providing services, producing, and delivering goods in connection with the System's principal ongoing operations. The principal operating revenues of the System are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Net Position

Net position is categorized as invested in capital assets (net of related debt), restricted, and unrestricted and further described as follows.

- *Invested in Capital Assets, Net of Related Debt* - This category groups all capital assets including infrastructure into one component of net position. Accumulated depreciation and the outstanding balances of debt that are attributed to the acquisition, construction or improvement of these assets reduce the balance in this category.
- *Restricted* - This category represents those assets which have constraints placed on the expenditures either externally imposed or imposed by law or enabled by legislature.
- *Unrestricted* - This category presents the net position of the Board not included elsewhere.

When both restricted and unrestricted resources are available for use, it is the System's policy to use restricted resources first, then unrestricted resources as they are needed.

Income Tax Status

The System is exempt from federal and state income taxes. Accordingly, the financial statements include no provision for such taxes.

Subsequent Events

Subsequent events have been evaluated through October 20, 2016, which is the date the financial statements were available to be issued.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 2 – UTILITY PLANT AND DEPRECIATION PROCEDURES**

A summary of changes in major classifications of the utility plant in service is as follows:

	<u>Balance June 30, 2015</u>	<u>Additions</u>	<u>Reclassifications/ Retirements</u>	<u>Balance June 30, 2016</u>
Utility plant not depreciated:				
Land	\$ 431,055	\$ -	\$ -	\$ 431,055
Construction in progress - electric	1,189,547	2,624,279	2,028,212	1,785,614
Construction in progress - telecommunications	243,681	915,926	943,592	216,015
Total utility plant not depreciated	<u>1,864,283</u>	<u>3,540,205</u>	<u>2,971,804</u>	<u>2,432,684</u>
Utility plant depreciated:				
Transmission plant	712,427	13,445	19,216	706,656
Distribution plant	27,218,387	878,985	253,474	27,843,898
General plant	5,612,680	120,981	61,452	5,672,209
Telecommunications plant	16,403,650	734,033	965,550	16,172,133
Total utility plant depreciated	49,947,144	1,747,444	1,299,692	50,394,896
Accumulated depreciation	(19,731,715)	(2,168,232)	1,420,993	(20,478,954)
Total utility plant depreciated, net	<u>30,215,429</u>	<u>(420,788)</u>	<u>(121,301)</u>	<u>29,915,942</u>
Total utility plant	<u>\$ 32,079,712</u>	<u>\$ 3,119,417</u>	<u>\$ 2,850,503</u>	<u>\$ 32,348,626</u>

Transmission plant depreciation rates have been applied on a straight-line basis and are as follows:

Towers and fixtures	2.00%
Poles and fixtures	3.00

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 2 – UTILITY PLANT AND DEPRECIATION PROCEDURES, continued**

Provision has been made for depreciation of Distribution Plant on a straight-line basis and rates are as follows:

Station equipment	2.00%
Poles, towers, and fixtures	4.00
Overhead conductors and devices	1.75
Underground equipment	4.00
Line transformers	2.00
Services	5.00
Meters	5.00
Security lighting	6.00
Street lighting and signal systems	4.00

General Plant depreciation rates have been applied on a straight-line basis and are as follows:

Structures and improvements	3.00%
Office furniture	VAR
Transportation equipment	25.00
Laboratory equipment	8.00

Transactions through the Accumulated Provision for Depreciation account for the years ended June 30, 2016 and 2015 are summarized as follows:

	2016	2015
Accumulated provision for depreciation, July 1	\$ 19,731,715	\$ 17,850,574
Add:		
Depreciation charged directly to expense	2,062,051	2,115,540
Depreciation charged to transportation - clearing	106,181	216,604
Subtotal	21,899,947	20,182,718
Deduct:		
Original cost of plant retired	1,227,783	474,216
Cost of removal less salvage	193,210	(23,213)
Total charges against provision	1,420,993	451,003
Accumulated provision for depreciation, June 30	\$ 20,478,954	\$ 19,731,715

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 3 – RESTRICTED ASSETS**

Restricted assets at June 30 consisted of:

	2016	2015
2007 Telecom bond issue fund	\$ 4	\$ 244,555
Money market portfolio	270,799	577,712
Total investments	\$ 270,803	\$ 822,267

Excess monies in the above funds have been invested in certificates of deposit at local banks and in trust for short-term U.S. Government securities.

The operation and maintenance fund, established by the bond ordinance, is a reserve for extraordinary costs of operating and maintaining the plant over and above ordinary operation and maintenance.

At year end, the amount of total investments held in banks was \$270,803, all of which was covered by collateral held in safekeeping by agents of the respective banks or by government backed securities.

Fair Value Measurement

The System measures and records its investments using fair value measurement guidelines established by generally accepted accounting principles. These guidelines recognized a three tiered fair value hierarchy, as follows:

- Level 1 – Quoted prices for identical investments in active markets;
- Level 2 – Observable inputs other than quoted market prices; and,
- Level 3 – Unobservable inputs.

At June 30, 2016, the System had the following recurring fair value measurements.

	Fair Value Measurements Using		
	Level 1	Level 2	Level 3
Goldman Sachs Financial Square Treasury Instrument 524	\$ 270,799	\$ -	\$ -
Total investment measured at fair value	\$ 270,799	\$ -	\$ -

Debt and equity securities in Level 1 are valued using prices quoted in active markets for those securities.

Interest Rate Risk: The System does not have a formal investment policy that limits its investment maturities as a means of managing its exposure to losses arising from changes in interest rates. The System’s investments are in a money market fund portfolio comprised of short-term securities representing high-quality, liquid debt, limiting the System’s exposure to interest rate risk.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 3 – RESTRICTED ASSETS, continued**

Custodial Credit Risk for Investments: Under Kentucky Revised Statutes Section 66.480, the System is authorized to invest in obligations of the United States and its agencies and instrumentalities, obligations and contracts for future delivery or purchase of obligations backed by the full faith and credit of the United States or of its agencies, obligations of any corporation of the United States government, certificates of deposit, commercial paper rated in one of the three highest categories by nationally recognized rating agencies and shares in mutual funds. For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the System will not be able to recover the value of its investments held in possession of an outside party. The System does not have an investment policy that would further limit its investment choices

Credit Risk for Investments: Credit risk for investments is the risk that an issuer or other counter-party to an investment will not fulfill its obligations. The System does not have an investment policy for credit risk but follows the investment policy statutes of the State of Kentucky. The money market instrument investments of the System have high quality credit ratings of AAAM (Moody’s Investor Service) and Aaa-mf (Standard and Poor’s), which minimize the System’s credit risk.

Concentration of Credit Risk: The System places no limit on the amount the System may invest in any one issuer. Investments issued by or explicitly guaranteed by the U. S. Government and investments in mutual funds, external investment pools and other pooled investments are exempt from concentration of credit risk disclosures. As of June 30, 2016, the System held \$270,799 in a high quality money market portfolio that comprises U. S. securities only.

**NOTE 4 – CASH - GENERAL FUNDS**

The carrying amounts are reflected in the financial statements as follows:

	2016	2015
Change funds	\$ 1,750	\$ 1,750
Checking accounts	3,757,998	3,816,393
TVA power bill early payment	18	18
Sweeney College Fund	-	18,985
Other	1,250	1,250
Total	\$ 3,761,016	\$ 3,838,396

Custodial Credit Risk: Custodial credit risk is the risk that, in the event of a depository institution failure, the System’s deposits may not be returned to it. The System does not have a policy regarding custodial credit risk for deposits.

State law requires collateralization of all deposits with federal depository insurance; bonds and other obligations of the U.S. Treasury, U.S. agencies or instrumentalities of the State of Kentucky; bonds of any city, county, school district or special road district of the State of Kentucky; bonds of any state; or a surety bond having an aggregate value at least equal to the amount of deposits.



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 4 – CASH - GENERAL FUNDS, continued**

At June 30, 2016, the Board's deposits in depository institutions had a carrying amount of \$3,761,016 and bank balances of \$3,823,111. At June 30, 2016, the deposits were covered entirely by FDIC insurance or a properly executed collateral security agreement. At June 30, 2015, the System's deposits in depository institutions had a carrying amount of \$3,838,396 and bank balances of \$3,935,602. At June 30, 2015, the deposits were covered entirely by FDIC insurance or a properly executed collateral security agreement.

**NOTE 5 – RECEIVABLES**

Net receivables include the following at June 30:

	2016	2015
Accounts Receivable		
Electric	\$ 2,824,578	\$ 2,893,642
	2,824,578	2,893,642
Other Receivables		
Other miscellaneous	136,802	18,170
	136,802	18,170
Total receivables	2,961,380	2,911,812
Less: Reserve for uncollectible accounts	(22,860)	(27,622)
Total	\$ 2,938,520	\$ 2,884,190

Electric accounts and miscellaneous accounts together with the current billing for home insulation, heat pump, and wood burning stove loans, were aged as follows:

	June 30, 2016		June 30, 2015	
	Amount	Percent	Amount	Percent
Accounts Having Discount				
Dates After June 30	\$ 2,798,869	94.51	\$ 2,379,146	81.70
Accounts With Credit Balances	-	-	-	-
Accounts Less Than One Month Past Due	-	-	-	-
Accounts 31 to 60 Days Past Due	89,531	3.02	137,718	4.71
Accounts 61 to 90 Days Past Due	20,060	0.68	29,425	1.09
Accounts Over 90 Days Past Due	52,920	1.79	365,523	12.50
	\$ 2,961,380	100.00	\$ 2,911,812	100.00

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 5 – RECEIVABLES, continued**

A reserve for uncollectible electric accounts is maintained by means of monthly charges to operations. Lists of accounts considered to be worthless are charged to the reserve account annually, with the last such list having been prepared as of June 30, 2016. Accounts charged off are turned over to various agencies for collection as authorized by HES.

A summary of the reserve's transactions for each year is as follows:

	<u>2016</u>	<u>2015</u>
Beginning balance	\$ 27,622	\$ 30,804
Monthly additions and adjustments	93,059	114,236
Charge-off of bad accounts	(103,072)	(122,917)
Recoveries	<u>5,251</u>	<u>5,499</u>
Balance, June 30	<u>\$ 22,860</u>	<u>\$ 27,622</u>

**NOTE 6 – MATERIAL AND SUPPLIES**

The values of electric materials at balance sheet dates were ascertained by reference to perpetual inventory records. Hopkinsville Electric System personnel make physical counts of stock at the end of each year and adjust the perpetual inventory records to actual count. The adjustment to the general ledger control is made to bring it into conformity with perpetual stock records. This amount is charged against stores expense (clearing) in January of each year. The positive (negative) adjustments required were (\$5,304) and (\$8,666) as of June 30, 2016 and 2015, respectively.

**NOTE 7 – DEFERRED CHARGES**

Deferred Charges at June 30 consisted of:

	<u>2016</u>	<u>2015</u>
Deferred costs on bond issue-2004	\$ 672	\$ 929
Deferred costs on bond issue-2007	70,692	80,671
Deferred costs on bond issue - 2013 KLC	<u>38,206</u>	<u>43,244</u>
Total	<u>\$ 109,570</u>	<u>\$ 124,844</u>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 8 – BONDED INDEBTEDNESS**

Issue Date	Original Proceeds	Interest Rates	Maturity Date	Balance at June 30, 2016
Series 2004	\$ 3,553,065	3.45%	2/15/2019	\$ 786,244
Series 2007	3,000,000	0.70%	6/1/2023	5,739,266
Series 2013	4,000,000	3.62%	8/1/2023	2,121,907
Series 2013A	1,055,000	2.00%	1/1/2024	733,333

All bonded debt is secured by revenues or property of the System.

The changes in outstanding debt are as follows:

	Balance July 1, 2015	New Issues	Debt Payments and Refunds	Balance June 30, 2016
KY League of Cities-Series 2004	\$ 1,062,875	\$ -	\$ 276,631	\$ 786,244
KY League of Cities - Series 2007	6,399,841	-	660,575	5,739,266
KY Infrastructure Authority - Series 2013	2,416,652	-	294,745	2,121,907
Revenue Bond - Series 2013A	830,417	-	97,084	733,333
	<u>\$ 10,709,785</u>	<u>\$ -</u>	<u>\$ 1,329,035</u>	9,380,750
Less: Unamortized discount				<u>(27,091)</u>
Net total				<u>\$ 9,353,659</u>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 8 – BONDED INDEBTEDNESS, continued**

The discount associated with the issuance of the revenue bonds payable is being amortized on the straight-line method over the term of the bonds. The amount charged to interest expense for the year ending June 30 follows:

	2016	2015
Series 2004	\$ 3,120	\$ 3,120
Series 2007	2,666	2,666
	\$ 5,786	\$ 5,786

The cost of issuance associated with the issuance of the revenue bonds payable is being amortized on the straight-line method over the term of the bonds. Amortization charged to expense for the year ending June 30 follows:

	2016	2015
Series 2004	\$ 256	\$ 256
Series 2007	9,980	9,980
Series 2013	5,038	5,038
	\$ 15,274	\$ 15,274

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 8 – BONDED INDEBTEDNESS, continued**

The following represents principal and interest payments on outstanding debt.

	Series 2004			Series 2007		
	Principal	Interest	Total	Principal	Interest	Total
2017	\$ 286,614	\$ 8,069	\$ 294,683	\$ 692,427	\$ 249,294	\$ 941,721
2018	296,955	19,247	316,202	724,559	217,300	941,859
2019	202,675	5,716	208,391	758,608	183,789	942,397
2020	-	-	-	793,985	148,760	942,745
2021	-	-	-	831,673	112,042	943,715
2022-2024	-	-	-	1,938,014	108,486	2,046,500
	<u>\$ 786,244</u>	<u>\$ 33,032</u>	<u>\$ 819,276</u>	<u>\$ 5,739,266</u>	<u>\$ 1,019,671</u>	<u>\$ 6,758,937</u>

	KIA 2013			Series 2013A		
	Principal	Interest	Total	Principal	Interest	Total
2017	\$ 296,812	\$ 14,335	\$ 311,147	\$ 100,000	\$ 16,702	\$ 116,702
2018	298,894	12,254	311,148	102,084	14,702	116,786
2019	300,990	10,158	311,148	105,000	12,660	117,660
2020	303,100	8,047	311,147	107,084	10,473	117,557
2021	305,225	5,922	311,147	110,000	7,975	117,975
2022-2024	616,886	5,407	622,293	209,165	8,092	217,257
	<u>\$ 2,121,907</u>	<u>\$ 56,123</u>	<u>\$ 2,178,030</u>	<u>\$ 733,333</u>	<u>\$ 70,604</u>	<u>\$ 803,937</u>

	All Series Combined		
	Principal	Interest	Total
2017	\$ 1,375,853	\$ 288,400	\$ 1,664,253
2018	1,422,492	263,503	1,685,995
2019	1,367,273	212,323	1,579,596
2020	1,204,169	167,280	1,371,449
2021	1,246,898	125,939	1,372,837
2022-2024	2,764,065	121,985	2,886,050
	<u>\$ 9,380,750</u>	<u>\$ 1,179,430</u>	<u>\$ 10,560,180</u>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 9 – ADVANCES FROM OTHERS**

Advances have been received from Tennessee Valley Authority for the purpose of making long-term loans to electric customers under various energy conservation programs. The balances due Tennessee Valley Authority were \$871,910 and \$907,488 as of June 30, 2016 and 2015, respectively.

**NOTE 10 – PENSION PLANS**

The System’s employees are provided a pension plan through the County Employees Retirement System.

**General information about the County Employees Retirement System Non-Hazardous (“CERS”)**

*Plan description* – CERS is a cost-sharing multiple-employer defined benefit pension plan administered by the Kentucky Retirement System, an agency of the Commonwealth of Kentucky. Under the provisions of the Kentucky Revised Statute (“KRS”) Section 61.645, the Board of Trustees of the Kentucky Retirement System administers CERS and has the authority to establish and amend benefit provisions. The Kentucky Retirement System issues a publicly available financial report that includes financial statements and required supplementary information for CERS. That report may be obtained from <http://kyret.ky.gov/>.

*Benefits provided* – CERS provides retirement, health insurance, death and disability benefits to Plan employees and beneficiaries. Employees are vested in the plan after five years’ service. For retirement purposes, employees are grouped into three tiers, based on hire date:

Tier 1	Participation date Unreduced retirement Reduced retirement	Before September 1, 2008 27 years service or 65 years old At least 5 years service and 55 years old At least 25 years service and any age
Tier 2	Participation date Unreduced retirement  Reduced retirement	September 1, 2008 – December 31, 2013 At least 5 years service and 65 years old Or age 57+ and sum of service years plus age equal 87 At least 10 years service and 60 years old
Tier 3	Participation date Unreduced retirement  Reduced retirement	After December 31, 2013 At least 5 years service and 65 years old Or age 57+ and sum of service years plus age equal 87 Not available

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 10 – PENSION PLANS, continued**

Cost of living adjustments are provided at the discretion of the General Assembly. Retirement is based on a factor of the number of years' service and hire date multiplied by the average of the highest five years' earnings. Reduced benefits are based on factors of both of these components. Participating employees become eligible to receive the health insurance benefit after at least 180 months of service. Death benefits are provided for both death after retirement and death prior to retirement. Death benefits after retirement are \$5,000 in lump sum. Five years' service is required for death benefits prior to retirement and the employee must have suffered a duty-related death. The decedent's beneficiary will receive the higher of the normal death benefit and \$10,000 plus 25% of the decedent's monthly final rate of pay and any dependent child will receive 10% of the decedent's monthly final rate of pay up to 40% for all dependent children. Five years' service is required for nonservice-related disability benefits.

Contributions – Required contributions by the employee are based on the tier:

	<u>Required contributions</u>
Tier 1	5%
Tier 2	5% + 1% for insurance
Tier 3	5% + 1% for insurance

**Pension Liabilities, Pension Expense, and Deferred Outflows or Resources and Deferred Inflows of Resources Related to Pensions**

At June 30, 2016 and 2015, the System reported a liability for its proportionate share of the net pension liability for CERS. The amount recognized by the Utility as its proportionate share of the net pension liability and the total portion of the net pension liability that was associated with the Utility were as follows:

The System's proportionate share of the CERS net pension liability:

<u>2016</u>	<u>2015</u>
<u>\$ 5,603,152</u>	<u>\$ 4,225,200</u>

The net pension liability of the plan was measured as of June 30, 2015 and 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date.

The System's proportion of the net pension liability for CERS was based on the actual liability of the employees and former employees relative to the total liability of the System as determined by the actuary. At June 30, 2016 and 2015, the Utility's proportion was .13032% and .12738%, respectively.

For the year ended June 30, 2016 and 2015, the System recognized pension expense of \$660,611 and \$331,000, respectively, related to CERS.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 10 – PENSION PLANS, continued**

At June 30, 2016 and 2015, the System reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	2016		2015	
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 37,251	\$ -	\$ -	\$ -
Changes in assumptions	452,014	-	-	-
Net difference between projected and actual earnings on pension plan investments	40,182	276,600	-	368,800
Changes in proportion and differences between HES contributions and proportionate share of contributions subsequent to the measurement date	60,666	-	-	-
	<u>526,645</u>	<u>-</u>	<u>528,249</u>	<u>-</u>
Total	<u>\$ 1,116,758</u>	<u>\$ 276,600</u>	<u>\$ 528,249</u>	<u>\$ 368,800</u>

The amount of \$526,645 reported as deferred outflows of resources related to pensions resulting from System contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2017. Other amounts reported as deferred outflows of resources and deferred inflows related to pensions will be recognized in pension expense as follows:

	Deferred Outflows Measurement Period		Deferred Inflows Measurement Period		Effect on Pension Expense
	2015	2014	2015	2014	Total
2016	\$ 147,529	\$ -	\$ -	\$ (92,200)	\$ 55,329
2017	147,529	-	-	(92,200)	55,329
2018	147,529	-	-	(92,200)	55,329
2019	147,529	-	-	(92,200)	55,329
2020	147,529	-	-	(92,200)	55,329



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 10 – PENSION PLANS, continued**

*Actuarial assumptions* – The total pension liability in the June 30, 2015 and 2014 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

	Measurement Period	
	2015	2014
Inflation	3.25%	3.50%
Projected salary increases, average, including inflation	4.00%	4.50%
Investment rate of return, net of plan investment expense, including inflation	7.50%	7.75%

For the June 30, 2015 valuation, the mortality table used for active members is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females). For healthy retired members and beneficiaries the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (set back 1 year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (set back 4 years for males) is used for the period after disability retirement.

For the June 30, 2014 valuation, mortality rates for the period after service retirement are according to the 1983 Group Annuity Mortality Table for all retired employees and beneficiaries as of June 30, 2006 and the 1994 Group Annuity Mortality Table for all other employees. The Group Annuity Mortality Table set forward five years is used for the period after disability retirement.

the long-term expected return on plan assets is reviewed as part of the regular experience studies prepared every five years. The most recent analysis, performed for the period covering fiscal years 2008 through 2013, is outlined in a report dated April 30, 2014. The prior year analysis used for the June 30, 2015 audit of the System, was performed for the period covering fiscal years 2005 through 2008, and is outlined in a report dated August 25, 2009. Several factors are considered in evaluating the long-term rate of return assumption including long-term historical data, estimates inherent in current market data, and a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected return, net of investment expense and inflation) were developed by the investment consultant for each major asset class. These ranges were combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by then adding expected inflation. The capital market assumptions involved by the investment consultant are intended for use over a 10-year horizon and may not be useful in setting the long-term rate of return for funding pension plans which covers a longer timeframe. The assumption is intended to be a long-term assumption and is not expected to change absent a significant change in the asset allocation, a change in the inflation assumption, or a fundamental change in the market that alters expected returns in future years. The target allocation and best estimates of arithmetical real rates of return for each major asset class are summarized in the following tables.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 10 – PENSION PLANS, continued**

Measurement Period 2015	Target	Long-Term
Asset Class	Allocation	Expected Real Rate of Return
Combined equity	44%	5.40%
Combined fixed income	19%	1.50%
Real return (diversified inflation strategies)	10%	3.50%
Real estate	5%	4.50%
Absolute return (diversified hedge funds)	10%	4.25%
Private equity	10%	8.50%
Cash equivalent	2%	(0.25%)
Total	<u>100%</u>	

Measurement Period 2014	Target	Long-Term
Asset Class	Allocation	Expected Real Rate of Return
Domestic equity	30%	8.45%
International equity	22%	8.85%
Emerging market equity	5%	10.50%
Private equity	7%	11.25%
Real estate	5%	7.00%
Core US fixed income	10%	5.25%
High-yield US fixed income	5%	7.25%
Non US fixed income	5%	5.50%
Commodities	5%	7.75%
TIPS	5%	5.00%
Cash	1%	3.25%
Total	<u>100%</u>	

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 10 – PENSION PLANS, continued**

*Discount rate* – The discount rate used to measure the total pension liability was 7.50% for 2015 and 7.75% for 2014. The projection of cash flows used to determine the discount rate assumed that contributions from plan employees and employers will be made at statutory contribution rates. Projected inflows from investment earnings were calculated using the long-term assumed investment return of 7.50% for 2015 7.75% for 2014. The long-term investment rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

*Sensitivity of the System’s proportionate share of net pension liability to changes in the discount rate* – The following table presents the System’s proportionate share of the net pension liability, calculated using the discount rates selected by each pension system, as well as what the System’s net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate.

	<u>1% Decrease</u>	<u>Current Discount Rate</u>	<u>1% Increase</u>
<u>2016</u>	<u>6.50%</u>	<u>7.50%</u>	<u>8.50%</u>
HES's proportionate share of net pension liability	\$ 7,153,106	\$ 5,603,142	\$ 4,275,734
<u>2015</u>	<u>6.75%</u>	<u>7.75%</u>	<u>8.75%</u>
HES's proportionate share of net pension liability	\$ 5,438,340	\$ 4,225,200	\$ 2,979,112

*Pension plan fiduciary net position* – Detailed information about the pension plan’s fiduciary net position is available in the separately issued financial reports of CERS.

System’s Thrift Plan

*Plan Description* – The System’s employees hired after September 1, 1969 have the option to participate in the System’s Thrift Plan, which consists of a 401K plan and a 401M plan.

*Funding Policy* – Employees who participate in the Plan may contribute up to 100% (in multiples of 1%) of their base annual compensation. Employees who elect to also participate in the 401M plan are limited to 14% in their contributions. All such amounts were deposited with the trustee, Manulife, Clarksville, Tennessee, to be held or invested in accordance with provisions in the Thrift Plan Trust Agreement executed November 24, 1969. Employer contributions, which totaled \$98,684 and \$102,004 in the years ended June 30, 2016 and 2015, respectively, are charged monthly to plant and expense in the same ratio as payroll.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 11 – POST-EMPLOYMENT HEALTH CARE BENEFITS**

Retired Board employees receive some health care benefits depending on their length of service. In accordance with Kentucky Revised Statutes, these benefits are provided and advanced-funded on an actuarially determined basis through the CERS plan.

**NOTE 12 – OTHER CURRENT AND ACCRUED LIABILITIES**

Following is a summary of the amounts recorded as other current and accrued liabilities as of June 30, 2016 and 2015:

	2016	2015
Accrued pole rentals	\$ 34,280	\$ 33,780
Accrued payroll	131,515	85,061
Compensated absences	686,312	606,134
Sweeney College Fund	-	18,985
	\$ 852,107	\$ 743,960

**NOTE 13 – RISK MANAGEMENT AND LITIGATION**

The System is exposed to various risks of loss related torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The System carries commercial insurance for the risks of loss, including worker’s compensation, and property and casualty loss insurance. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years. Limits of insurance coverage remain unchanged in the past three years.

From time to time, the System is party to various pending claims and legal proceedings. Although the outcome of such matters cannot be forecast with certainty, it is the opinion of management and legal counsel that the likelihood is remote that any such claims or proceedings will have a material adverse effect on the System’s financial statements.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 14 – RATE INCREASE**

**Wholesale Base Rates:** In April 2011, the Tennessee Valley Authority changed its wholesale rate calculation from one based on actual Retail Customer Usage to one based on Demand and Energy metered at the wholesale delivery point. The implementation of demand and energy rates along with mild weather patterns, has kept cost of purchased power to energy at a constant percentage—76.7% in fiscal year 2015 and 77.8% in fiscal year 2014. TVA has increased their wholesale rates by 1.5% each October since October 2013. Another 1.5% wholesale increase will be effective in October 2016.

**Fuel Cost Adjustment:** In October 2009, TVA changed from a quarterly FCA to monthly FCA. In April 2011, TVA separated its fuel cost, which had been included in its Base Rates prior to the implementation of the quarterly FCA in October 2007, and started to include it in its monthly FCA.

**Environmental Charge:** In October 2003, TVA added a charge to its wholesale rates to recover its cost to add equipment to its generation facilities to meet government environmental standards. The charge is a fixed amount and is \$0.00186 per kWh under the new Demand and Energy rate structure. The charge was to expire September 2013 but was extended indefinitely.

**Retail Adder:** The System's margin is provided by a Retail Adder. The System's adder has not been changed since July 2010.

The System implemented a customer service charge increase with corresponding decreases in energy charges effective October 2013, October 2015, and October 2016. These rate changes have all been revenue neutral to the System. They were implemented to help improve recovery of the System's fixed costs in a manner that is less dependent on unusual weather conditions.

**NOTE 15 – COMMITMENTS**

TVA

Under its wholesale power agreement, dated April 20, 1982, the System is committed to purchase its electric power and energy requirements from the Tennessee Valley Authority (TVA). As provided by amendment dated October 1, 1997, the contract may be terminated by either party at any time upon not less than five years prior written notice. Neither party shall exercise its right to give notice of termination before the date occurring five years after the date of the agreement. The rates paid for such purchases are subject to change periodically by the supplier. As provided by amendment effective October 1, 1999, the System has a decreasing term contract beginning on that date. The term decreases one year each year until the term levels off at five years.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 15 – COMMITMENTS, continued**

MuniNet

MuniNet Fiber Agency (“MuniNet”) was formed to undertake the financing, acquisition, construction, management, operation, utilization and ownership of fiber network projects and any and all facilities, including all equipment, structures, machinery, and tangible and intangible property, real or personal, useful for such projects, either within or without the Commonwealth of Kentucky. Projects are approved by the MuniNet Board on a project-specific basis. After a project is approved, MuniNet and the individual MuniNet members who desire to participate in the project enter into a Project Participation Agreement which sets forth the terms and conditions of the project’s development and operation and establishes each participant’s rights and obligations with respect to the project.

MuniNet Project 2 (“Project 2”) consists of the development of a fiber optic cable system and a contractual arrangement for a connection to an Internet Access Provider (IAP) located in Nashville, Tennessee that will provide each project participant with high speed access to the internet. The estimated cost of Project 2 is \$3,173,049.

On April 30, 2013, the Board signed a Resolution approving the Project 2 Participation Agreement among the Board, MuniNet and the other Project 2 participants. Hopkinsville Electric System is one of seven (7) Kentucky public utility companies who are participants in Project 2. Each participant in Project 2 (“Participant”) has a one-seventh (1/7) interest in the project (“Project Share”).

MuniNet obtained a loan from the Kentucky Infrastructure Authority in the amount of \$3,200,000 to finance the development, construction and equipping of Project 2.

The Superintendent/General Manager of each participant appoints one representative to the Project Management Committee and one alternate, either or both of whom, may be employees of the Participant. The Superintendent/General Manager of the participant may appoint himself as the representative or alternate to the Project Management Committee.

Costs and expenses associated with financing, development, equipping, maintenance and operation of Project 2, including debt service, will be paid from the revenue generated from the project. In the event the revenue generated from Project 2 is insufficient to pay the full amount of the costs and expenses associated with the project as they come due, each participant will be responsible for its Project Share of the deficit.

Hopkinsville Electric System has provided MuniNet with an indefeasible right of use (IRU) for fibers on the System’s existing fiber system. MuniNet has agreed to pay Hopkinsville Electric System for its provision of an IRU in such fibers in the amount of \$270,809 to be amortized over 20 years with no interest. During fiscal year ending June 30, 2015, \$135,404 was received. The additional \$135,405 is not deemed receivable within the 2017 fiscal year. Amortization expense for the current and prior fiscal year was \$6,770 per year on the \$135,404 which has been received.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 15 – COMMITMENTS, continued**

MuniNet bills each participant monthly indicating the amount payable for its project share of payment obligations due under the Project Participation Agreement. In addition, MuniNet bills each participant administrative and operating costs which will be expensed. The Board paid \$43,655 and \$32,014 for administrative and operating costs during fiscal years ended June 30, 2016 and 2015.

The following are costs incurred for the initial investment in MuniNet and Project 2 costs:

	<u>2016</u>	<u>2015</u>
Initial investment	<u>\$ 5,000</u>	<u>\$ 5,000</u>
Project 2 Investment in Muninet		
Beginning balance July 1	142,408	110,394
Program revenue		
Costs incurred	43,655	32,014
Less MuniNet reimbursements	<u>-</u>	<u>-</u>
	<u>186,063</u>	<u>142,408</u>
Ending balance June 30	<u>\$ 191,063</u>	<u>\$ 147,408</u>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 17 – UPCOMING PRONOUNCEMENTS**

In June 2015, the GASB issued two new standards addressing accounting and financial reporting by state and local governments for postemployment benefits other than pensions (OPEB). GASB Statement No. 74, *Financial Reporting for Postemployment Benefit Plans other than Pension Plans*, addresses reporting by OPEB plans whereas GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*, addresses accounting and reporting by employer governments that provide OPEB benefits to their employees. Along with the currently required statement of fiduciary net position and statement of changes in fiduciary net position, OPEB plans will now be required to include in the financial statement more extensive footnote disclosures and required supplementary information related to the measurement of the OPEB liabilities for which assets have been accumulated. In addition, the System will, after adoption of GASB 75, recognize on the face of the financial statements its net OPEB liability. The board is currently evaluating the impact these standards will have on the financial statements when adopted. GASB 74 is effective for fiscal years beginning after June 15, 2016 whereas GASB 75 is effective one year later.

**NOTE 18 – CHANGE IN ACCOUNTING PRINCIPLE AND RELATED CHANGES TO CERTAIN BEGINNING BALANCES**

Effective July 1, 2014 the System was required to adopt Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions* (GASB 68). GASB 68 replaced the requirements of GASB 27, *Accounting for Pensions by State and Local Governmental Employers* and GASB 50, *Pension Disclosures*, as they relate to governments that provide pensions through pension plans administered as trusts or similar arrangements that meet certain criteria. GASB 68 requires governments providing defined benefit pensions to recognize their long term obligations for pension benefits as a liability to more comprehensively and comparably measure the annual costs of pension benefits. Cost-sharing governmental employers, such as the System, are required to report a net pension liability, pension expense and pension-related assets and liabilities based on their proportionate share of the collective amounts for all governments in the plan. Refer to the Defined Benefit Plan section of Note 10 for further details.



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2016 AND 2015**

**NOTE 18 – CHANGE IN ACCOUNTING PRINCIPLE AND RELATED CHANGES TO CERTAIN BEGINNING BALANCES, continued**

As a result of implementing this statement, the following line items were added to the statement of Net Position:

<u>Item</u>	<u>As of June 30, 2015</u>	<u>As of June 30, 2014</u>
Deferred outflows - pension plan	\$ 528,249	552,022
Deferred inflows - pension plan	368,800	461,000
Net pension liability	4,225,200	4,815,022

As this statement was applied retroactively, the financial statement for the year ended June 30, 2014 was restated to apply the changes noted associated with the net pension asset.

Net Position - June 30, 2014, as originally reported	\$ 22,362,619
GASB 68 adjustment to record net pension asset as of June 30, 2014	<u>(4,263,000)</u>
Net Position - June 30, 2014, as restated	<u>\$ 18,099,619</u>
Net Income - June 30, 2015, as originally reported	\$ 1,357,419
GASB 68 adjustment to record net pension expense for the year ended June 30, 2015 (included in administrative and general expense)	<u>197,249</u>
Net Income - June 30, 2015, as restated	<u>\$ 1,554,668</u>

**REQUIRED SUPPLEMENTARY INFORMATION**

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
SCHEDULE OF PROPORTIONATE SHARE OF NET PENSION LIABILITY  
County Employees Retirement System**

	Year Ended June 30, 2016	Year Ended June 30, 2015
	<u>                    </u>	<u>                    </u>
Utility's proportion of the net pension liability (asset)	0.13032%	0.12738%
Utility's proportion share of the net pension liability (asset)	\$ 5,603,152	\$ 4,225,200
State's proportionate share of the net pension liability (asset) associated with HES	<u>                    -</u>	<u>                    -</u>
Total	<u>\$ 5,603,152</u>	<u>\$ 4,225,200</u>
Utility's covered-employee payroll	\$ 3,116,860	\$ 2,989,520
Utility's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	179.77%	141.33%
Plan fiduciary net position as a percentage of the total pension liability	59.97%	66.80%

Note: GASB 68 was implemented in fiscal year 2015. This schedule is being built prospectively. Ultimately, 10 years of data will be presented.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
SCHEDULE OF EMPLOYER CONTRIBUTIONS TO PENSION PLAN  
County Employees Retirement System**

	<u>Year Ended June 30, 2016</u>
Contractually required contribution	\$ 526,645
Contributions in relation to the contractually required contribution	<u>526,645</u>
Contribution deficiency (excess)	<u><u>\$ -</u></u>
Utility's covered employee payroll	\$ 3,116,860
Contributions as a percentage of covered employee payroll	17.06%

Note: GASB 68 was implemented in fiscal year 2015. This schedule is being built prospectively. Ultimately, 10 years of data will be presented.

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
NOTES TO REQUIRED SUPPLEMENTARY INFORMATION – PENSION PLAN  
JUNE 30, 2016 AND 2015**

Changes of benefit terms

The following changes were made by the Kentucky Legislature and reflected in the valuation performed as of June 30 listed below:

2009: A new benefit tier for members who first participate on or after September 1, 2008 was introduced which included the following changes:

- Tiered Structure for benefit accrual rates
- New retirement eligibility requirements
- Different rules for the computation of final average compensation

2014: As cash balance plan was introduced for member whose participation date is on or after January 1, 2014

Changes of assumption

The following changes were made by the Kentucky Legislature and reflected in the valuation performed as of June 30 listed below:

2015

- The assumed investment rate of return was decreased from 7.75% to 7.50%.
- The assumed rate of inflation was reduced from 3.50% to 3.25%.
- The assumed rate of wage inflation was reduced from 1.00% to 0.75%.
- Payroll growth assumption was reduced from 4.50% to 4.00%.
- The mortality table used for active members is RP-2000 Combined Mortality Table projected with Scale BB to 2013 (multiplied by 50% for males and 30% for females).
- For healthy retired members and beneficiaries, the mortality table used is the RP-2000 Combined Mortality Table projected with Scale BB to 2013 (set back 1 year for females). For disabled members, the RP-2000 Combined Disabled Mortality Table projected with Scale BB to 2013 (set back 4 years for males) is used for the period after disability retirement. There is some margin in the current mortality tables for possible future improvement in mortality rates and that margin will be reviewed again when the next experience investigation is conducted.
- The assumed rates of Retirement, Withdrawal and Disability were updated to more accurately reflect experience.

**ADDITIONAL INFORMATION**

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMBINED SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEAR ENDED JUNE 30, 2016**

	<u>ELECTRIC</u>	<u>TELECOM</u>	<u>TOTAL</u>
<b>OPERATING REVENUES</b>	<u>\$ 34,100,550</u>	<u>\$ 3,530,598</u>	<u>\$ 37,631,148</u>
<b>OPERATING EXPENSES</b>			
Cost of power	26,046,019	-	26,046,019
Cost of sales - telecom	-	245,131	245,131
Distribution - operation	1,427,133	910,423	2,337,556
- maintenance	958,365	26,770	985,135
Transmission - maintenance	239	-	239
Customer accounts	743,876	63,338	807,214
Sales	110,116	45,749	155,865
Administrative and general	2,223,843	778,380	3,002,223
Depreciation and amortization	1,105,496	1,028,076	2,133,572
Taxes	<u>1,243,504</u>	<u>50,340</u>	<u>1,293,844</u>
Total operating expenses	<u>33,858,591</u>	<u>3,148,207</u>	<u>37,006,798</u>
Net operating revenues	<u>241,959</u>	<u>382,391</u>	<u>624,350</u>
<b>NONOPERATING REVENUES (EXPENSES)</b>			
Interest on long-term debt	(263,921)	(105,015)	(368,936)
Other interest	(4,389)	-	(4,389)
Amortization of debt expense	(11,581)	(3,693)	(15,274)
Interest income	3,530	-	3,530
Other income (expenses)	<u>5</u>	<u>-</u>	<u>5</u>
Total nonoperating revenues (expenses)	<u>(276,356)</u>	<u>(108,708)</u>	<u>(385,064)</u>
<b>CHANGE IN NET POSITION</b>	(34,397)	273,683	239,286
<b>NET POSITION, BEGINNING OF YEAR</b>	<u>21,015,483</u>	<u>(1,361,196)</u>	<u>19,654,287</u>
<b>NET POSITION, END OF YEAR</b>	<u><u>\$ 20,981,086</u></u>	<u><u>\$ (1,087,513)</u></u>	<u><u>\$ 19,893,573</u></u>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - ELECTRIC  
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015**

	ELECTRIC 2016	ELECTRIC 2015	VARIANCE FAVORABLE (UNFAVORABLE)
<b>OPERATING REVENUES</b>	<u>\$ 34,100,550</u>	<u>\$ 36,368,335</u>	<u>\$ (2,267,785)</u>
<b>OPERATING EXPENSES</b>			
Cost of power	26,046,019	27,757,025	1,711,006
Distribution - operation	1,427,133	1,392,592	(34,541)
- maintenance	958,365	1,105,195	146,830
Transmission - maintenance	239	5,555	5,316
Customer accounts	743,876	715,050	(28,826)
Sales	110,116	92,367	(17,749)
Administrative and general	2,223,843	1,475,329	(748,514)
Depreciation	1,105,496	1,080,333	(25,163)
Taxes	1,243,504	1,294,635	51,131
	<u>33,858,591</u>	<u>34,918,081</u>	<u>1,059,490</u>
Total operating expenses			
Net operating revenues	<u>241,959</u>	<u>1,450,254</u>	<u>(1,208,295)</u>
<b>NONOPERATING REVENUES (EXPENSES)</b>			
Interest on long-term debt	(263,921)	(298,163)	34,242
Other interest	(4,389)	(17,347)	12,958
Amortization of debt expense	(11,581)	(11,581)	-
Interest income	3,530	3,152	378
Other revenues (expenses)	5	1,304	(1,299)
	<u>(276,356)</u>	<u>(322,635)</u>	<u>46,279</u>
Total nonoperating revenues (expenses)			
<b>CHANGE IN NET POSITION</b>	<u>\$ (34,397)</u>	<u>\$ 1,127,619</u>	<u>\$ (1,162,016)</u>



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMPARATIVE STATEMENT OF REVENUES AND EXPENSES - TELECOMMUNICATIONS  
FOR THE YEARS ENDED JUNE 30, 2016 AND 2015**

	TELECOM 2016	TELECOM 2015	VARIANCE FAVORABLE (UNFAVORABLE)
<b>OPERATING REVENUES</b>	\$ 3,530,598	\$ 3,303,237	\$ 227,361
<b>OPERATING EXPENSES</b>			
Cost of sales - telecom	245,131	193,675	(51,456)
Distribution - operation	910,423	818,563	(91,860)
- maintenance	26,770	27,267	497
Customer accounts	63,338	57,769	(5,569)
Sales	45,749	49,641	3,892
Administrative and general	778,380	527,782	(250,598)
Depreciation and amortization	1,028,076	1,035,206	7,130
Taxes	50,340	46,425	(3,915)
Total operating expenses	3,148,207	2,756,328	(391,879)
Net operating revenues	382,391	546,909	(164,518)
<b>NONOPERATING REVENUES (EXPENSES)</b>			
Interest on long-term debt	(105,015)	(116,167)	11,152
Amortization of debt expense	(3,693)	(3,693)	-
Total nonoperating revenues (expenses)	(108,708)	(119,860)	11,152
<b>CHANGE IN NET POSITION</b>	\$ 273,683	\$ 427,049	\$ (153,366)

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMPARATIVE ANALYSIS OF OPERATING EXPENSES - ELECTRIC**

	For the Year Ended June 30, 2016		For the Year Ended June 30, 2015		Increase (Decrease)
	Amount	Percent	Amount	Percent	
<b>Distribution</b>					
Supervision & engineering	\$ 104,271	0.31 %	\$ 111,949	0.31 %	\$ (7,678)
Station expense	129,948	0.38	126,206	0.35	3,742
Overhead lines expense	272,961	0.80	232,140	0.64	40,821
Underground line expense	94	0.00	-	0.00	94
Street light & signal system expense	29,982	0.09	58,328	0.16	(28,346)
Meter expense	46,544	0.14	45,876	0.13	668
Customer installation expense	47,228	0.14	29,910	0.08	17,318
Miscellaneous distribution expense	34,146	0.10	26,381	0.07	7,765
Rents	761,959	2.23	761,802	2.09	157
<b>Total distribution</b>	<b>\$ 1,427,133</b>	<b>4.19 %</b>	<b>\$ 1,392,592</b>	<b>3.83 %</b>	<b>\$ 34,541</b>
<b>Maintenance expense</b>					
<b>Distribution:</b>					
Supervision & engineering	\$ 21,862	0.06 %	\$ 20,854	0.06 %	\$ 1,008
Substations	20,561	0.06	7,169	0.02	13,392
Overhead lines	851,816	2.50	991,537	2.73	(139,721)
Underground services	5,666	0.02	11,574	0.03	(5,908)
Transformers	35,675	0.10	50,235	0.14	(14,560)
Street light & signal system	22,785	0.07	23,826	0.07	(1,041)
<b>Total distribution maintenance</b>	<b>\$ 958,365</b>	<b>2.81 %</b>	<b>\$ 1,105,195</b>	<b>3.05 %</b>	<b>\$ (146,830)</b>
<b>Transmission:</b>					
Maintenance of overhead lines	\$ 239	0.00 %	\$ 5,555	0.00 %	\$ (5,316)
<b>Total transmission maintenance</b>	<b>\$ 239</b>	<b>0.00 %</b>	<b>\$ 5,555</b>	<b>0.00 %</b>	<b>\$ (5,316)</b>
<b>Customer accounts</b>					
Supervision	\$ 67	0.00 %	\$ 67	0.00 %	\$ -
Meter reading	100,608	0.30	63,089	0.17	37,519
Customer records & collection expense	451,796	1.32	448,058	1.23	3,738
Uncollectible accounts	91,228	0.27	113,116	0.31	(21,888)
Miscellaneous customer accounting	3,278	0.01	3,481	0.01	(203)
Customer assistance expense	48,132	0.14	45,252	0.12	2,880
Information & instructional advertising	48,767	0.14	41,987	0.12	6,780
<b>Total customer accounts</b>	<b>\$ 743,876</b>	<b>2.18 %</b>	<b>\$ 715,050</b>	<b>1.96 %</b>	<b>\$ 28,826</b>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMPARATIVE ANALYSIS OF OPERATING EXPENSES - ELECTRIC, continued**

	For the Year Ended June 30, 2016		For the Year Ended June 30, 2015		Increase (Decrease)
	Amount	Percent	Amount	Percent	
Sales expense					
Demonstrating and selling expense	\$ 86,504	0.20 %	\$ 73,330	0.19 %	\$ 13,174
Advertising expense	22,793	0.05	18,167	0.06	4,626
Miscellaneous	819	0.00	870	0.00	(51)
Total sales	<u>\$ 110,116</u>	<u>0.25 %</u>	<u>\$ 92,367</u>	<u>0.25 %</u>	<u>\$ 17,749</u>
Administrative and general					
Administrative & office salaries	\$ 378,918	1.11 %	\$ 362,693	1.00 %	\$ 16,225
Office supplies & expense	141,808	0.42	151,558	0.42	(9,750)
Outside services employed	136,469	0.40	100,743	0.28	35,726
Property insurance	117,579	0.34	122,703	0.34	(5,124)
Injuries & damages	57,800	0.17	52,883	0.15	4,917
Employees pension & other benefits	1,237,717	3.63	581,641	1.60	656,076
Duplicate charges (credit)	(127,242)	(0.37)	(126,972)	(0.35)	(270)
Miscellaneous general expense	65,241	0.19	60,944	0.17	4,297
Maintenance	215,553	0.63	169,136	0.47	46,417
Total administrative and general	<u>\$ 2,223,843</u>	<u>6.52 %</u>	<u>\$ 1,475,329</u>	<u>4.08 %</u>	<u>\$ 748,514</u>

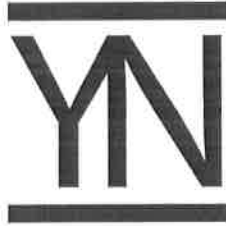
**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMPARATIVE ANALYSIS OF OPERATING EXPENSES - TELECOMMUNICATIONS**

	For the Year Ended June 30, 2016		For the Year Ended June 30, 2015		Increase (Decrease)
	Amount	Percent	Amount	Percent	
Distribution					
Supervision & engineering	\$ 114,647	3.25 %	\$ 98,072	2.97 %	\$ 16,574
Hub expenses	31,229	0.88	29,356	0.89	1,873
Overhead cable expense	442,025	12.52	396,086	11.99	45,939
Meter expense	418	0.01	319	0.01	100
Customer installation expense	220,819	6.25	195,001	5.90	25,818
Miscellaneous distribution expense	2,830	0.08	2,622	0.08	208
Rents	98,455	2.79	97,107	2.94	1,348
Total distribution	<u>\$910,423</u>	<u>25.78 %</u>	<u>\$818,563</u>	<u>24.78 %</u>	<u>\$ 91,860</u>
Maintenance expense					
Distribution:					
Supervision & engineering	\$ 13,747	0.39 %	\$ 10,019	0.30 %	\$ 3,728
Hub expenses	4,155	0.12	10,030	0.30	(5,875)
General maintenance	7,454	0.21	7,218	0.22	236
Maintenance underground services	1,414	0.04	-	0.00	1,414
Total distribution maintenance	<u>\$ 26,770</u>	<u>0.76 %</u>	<u>\$ 27,267</u>	<u>0.82 %</u>	<u>\$ (497)</u>
Customer accounts					
Billing expense	\$ 8,251	0.23 %	\$ 7,909	0.24 %	\$ 342
Customer records & collection expense	14,215	0.40	11,373	0.34	2,842
Uncollectible accounts	29,333	0.83	22,344	0.68	6,989
Customer assistance expense	11,539	0.33	16,143	0.49	(4,604)
Total customer accounts	<u>\$ 63,338</u>	<u>1.79 %</u>	<u>\$ 57,769</u>	<u>1.75 %</u>	<u>\$ 5,569</u>

**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
COMPARATIVE ANALYSIS OF OPERATING EXPENSES -  
TELECOMMUNICATIONS, continued**

	For the Year Ended June 30, 2016		For the Year Ended June 30, 2015		Increase (Decrease)
	Amount	Percent	Amount	Percent	
Sales expense					
Demonstrating and selling expense	\$ 23,169	0.66 %	\$ 26,859	0.81 %	\$ (3,690)
Advertising expense	<u>22,580</u>	<u>0.64</u>	<u>22,782</u>	<u>0.69</u>	<u>(202)</u>
Total sales	<u>\$ 45,749</u>	<u>1.30 %</u>	<u>\$ 49,641</u>	<u>1.50 %</u>	<u>\$ (3,892)</u>
Administrative and general					
Administrative & office salaries	\$ 99,975	2.83 %	\$ 100,659	3.05 %	\$ (684)
Office supplies & expense	40,215	1.14	36,983	1.12	3,232
Meeting expenses	18,338	0.52	1,679	0.05	16,659
Outside services employed	29,896	0.85	19,706	0.60	10,190
Property insurance	20,494	0.58	23,503	0.71	(3,009)
Injuries & damages	23,394	0.66	16,255	0.49	7,139
Employees pension & other benefits	433,866	12.29	225,533	6.83	208,333
General advertising	10	0.00	39	0.00	(29)
Miscellaneous general expense	7,438	0.21	9,769	0.30	(2,331)
Maintenance	<u>104,754</u>	<u>2.97</u>	<u>93,656</u>	<u>2.84</u>	<u>11,098</u>
Total administrative and general	<u>\$ 778,380</u>	<u>22.05 %</u>	<u>\$ 527,782</u>	<u>15.99 %</u>	<u>\$ 250,598</u>

## **INTERNAL CONTROL AND COMPLIANCE**



**YORK, NEEL & ASSOCIATES, LLP**  
CERTIFIED PUBLIC ACCOUNTANTS

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of the  
Hopkinsville Electric System of the  
City of Hopkinsville, Kentucky  
Hopkinsville, Kentucky

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Hopkinsville Electric System of the City of Hopkinsville, Kentucky, as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's basic financial statements and have issued our report thereon dated October 20, 2016.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's internal control. Accordingly, we do not express an opinion on the effectiveness of the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We did identify a certain deficiency in internal control, described in the accompanying schedule of findings and responses that we consider to be a significant deficiency (item 2016-01).

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Hopkinsville Electric System of the City of Hopkinsville, Kentucky's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Hopkinsville Electric System of the City of Hopkinsville, Kentucky's Response to Findings**

The Hopkinsville Electric System of the City of Hopkinsville, Kentucky's response to the finding identified in our audit is described in the accompanying schedule of findings and responses. The Hopkinsville Electric System of the City of Hopkinsville, Kentucky's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

York, Neel & Associates, LLP

A handwritten signature in cursive script that reads "York, Neel & Associates LLP".

Certified Public Accountants  
Hopkinsville, Kentucky

October 20, 2016



**HOPKINSVILLE ELECTRIC SYSTEM  
OF THE  
CITY OF HOPKINSVILLE, KENTUCKY  
SUMMARY SCHEDULE OF FINDINGS AND RESPONSES  
JUNE 30, 2016**

**2016-01 Internal Controls**

Condition: The System does not have control over the preparation of the financial statements footnote disclosures in order to prevent or detect a misstatement in the disclosures. The independent auditor cannot be a compensating control for the client.

Criteria: Statement on Auditing Standards (SAS 115) states that a control deficiency exists when an entity does not have controls in place which would prevent or detect a misstatement in the financial statements and related footnote disclosures.

Effect: Lack of accountability and possible misstatement of financial statement footnote disclosures.

Recommendation: The System should designate an individual who possesses suitable skill, knowledge, and/or experience to review the financial statements footnote disclosures, and take responsibility for these disclosures.

Response: It is not feasible for the System to invest the resources for a member of the financial accounting staff to obtain the training necessary to obtain knowledge related to Financial Accounting Standards Board (FASB) and Government Accounting Standards Board (GASB) pronouncements and to remain current with this knowledge. Management does not consider the deficiency to be imperative to the daily internal control operations of the System.